



JOB DESCRIPTION

Role: Commercial Real Estate Broker

Location: Tampa & Jacksonville Offices

POSITION OVERVIEW

Trinity Commercial Group brings together a seasoned team of real estate professionals to accomplish our clients' needs in Brokerage, Consulting and Strategic Partnerships.

Our team builds valuable long-lasting relationships with our clients through their exceptional local market knowledge combined with a high level of attention and a comprehensive understanding of the leasing and sales transaction process.

CHARACTER, COMPETENCY, INTEGRITY & LEADERSHIP

We strive to hire leaders that demonstrate strong ethics and good character. We nurture a culture based on integrity, transparency, and execution. We encourage the professional, personal, and spiritual growth of our employees, their families, and everyone with which we connect. Individuals that are comfortable operating in and exemplifying our culture will thrive both professionally and personally. Our focus is execution at the highest level and serving our clients to the best of our abilities.

TCG is growing and seeking dedicated and ambitious real estate professionals with a passion for commercial real estate and LIFE. TCG offers aggressive commission splits, a collaborative team-oriented work environment, significant administrative support, attentive leadership, and industry best marketing, research and transactions tools.

TCG is currently seeking commercial real estate professionals with tenant representation, landlord leasing, and/or investment sales experience to join our Real Estate team in Tampa, FL and Jacksonville, FL.

DESIRED SKILLS & EXPERIENCE

- Florida Real estate license required
- 3+ years' experience as a commercial real estate broker/salesperson
- Experience in retail, office, industrial or investment sales real estate
- Excellent communication, strong negotiator, and proven track record of production
- Self-starter with the ability to manage your own schedule and priorities at a fast pace
- Competency in deal negotiation
- Ability to procure new business opportunities and sustain existing client relationships